



Vision Rehabilitation Services That Rebuild Independence

**Board of Directors
Meeting
January, 15, 2015**

1. Call for Order: Rick Hackley, President
The meeting was called to order at 6:30 p.m. by President, Rick Hackley.

2. Roll Call:
Members Present:
Len Blottin, Joe Carmellino, Jack Dapra, Rick Hackley, Steve Haselhorst, Rilla VanZandt, Dave Ward.

Member Excused:
Jeff Barr.

Advisory Council Present:
Ben Warren.

Staff Present:
Kim Gibbens, John Nolan, Dennis Smith.

Guest:
Gregory Villard, CPA.

3. Approval Annual Board Meeting Minutes:

Action Taken

Motion to approve the December 4, 2014 Annual Board Meeting Minutes as submitted.

MSA

For: 7 / Against: 0 / Abstain: 0

4. Treasurer's Report: Steve Haselhorst, Treasurer

Action Taken

Motion to accept the Treasurer's Report for the month ending December 31, 2014 as presented.

MSA

For: 7 / Against: 0 / Abstain: 0

Gregory Villard, CPA, presented the Preliminary Draft of the Financial Statements for years ended 6-30-14 and 13. This report was previously reviewed by the Finance Committee. Mr. Villard has issued a "clean opinion".

Action Taken



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Motion to approve the Preliminary Audit Report as presented by Gregory Villard, CPA.

MSA

For: 7 / Against: 0 / Abstain: 0

Mr. Villard was now charged to complete the 990 in a timely fashion.

5. CEO's Report:

Kim Gibbens, CEO

Kim reviewed the plans presented to the Center by the students at the Design Institute with their concept of joining the two buildings together on El Cajon Blvd. Another semester of students from the Design Institute will also take this on as a class project with their presentation scheduled for April 22, 2015 at 9 a.m. at the Design Institute facilities.

The Friends of the Center will be holding their Annual Card Party and Luncheon on Saturday, February 28th. All are invited to attend.

The property in North Park has sold. We are expecting a distribution of a little over \$200,000.

Our new Director of Client Services, Israel Martinez, begins January 20th.

6. Development Report:

Dennis Smith, Development

The Annual mailing went out, and we are still receiving donations. A follow-up report will be given at a later time.

Donations on line are growing. A trend we hope to see continue.

The Center for the Blind received a three-year Certification from the State Department of Rehabilitation. The Center has also been approved for the State Price List, which allows us to once again begin selling products to the DOR.

Dennis is making some upgrades to our Website.

7. Committees:

Rick reviewed the Committee list for the up-coming year. The only standing Committee is the Finance Committee. The following Committee assignments were made:

Nominating Committee: Len Blottin, Chair, Ben Warren.

Finance Committee: Steve Haselhorst, Chair, John Nolan, Kim Gibbens, Dennis Smith.

Development Committee: Joe Carmellino, Chair, Dennis Smith.



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White Cane Committee: Jack Dapra, Chair, Len Blottin, Kim Gibbens, Dennis Smith, Julie Sarno.

Building Committee: Dave Ward, Chair, Rilla VanZandt.

Program Committee: Kim Gibbens, Dennis Smith, Israel Martinez.

The Chairs of each Committee are charged to create a vision for the future.

8. Old Business:

Len requested that the Advisory Council be invited to more than just quarterly meetings. After discussion, it was recommended that the Advisory Council be invited to every meeting.

Len has spoken with Supervisor Dave Roberts and has requested that the Center for the Blind become a Live Well San Diego partner. An invitation should arrive shortly.

Len informed the Members that Lions International is now accepting 501 (c) 3's as Lions Clubs. Len wondered if this is something the Center for the Blind might be interested in doing for our clients.

9. New Business:

Matching funds from Qualcomm in the amount of \$35,000 has been received from the sale of our property in La Jolla.

10. Adjourn:

There being no further business, the meeting was adjourned at 7:50 p.m.

Respectfully submitted for the Secretary.



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**Board of Directors
And
Advisory Council
Meeting
February 19, 2015**

1. Call to Order: Rick Hackley, President
The meeting was called to order at 6:30 p.m. by President, Rick Hackley.

2. Roll Call:
Members Present:
Len Blottin, Jack Dapra, Rick Hackley, Steve Haselhorst, Rilla VanZandt, Dave Ward.

Members Excused:
Jeff Barr, Joe Carmellino.
Advisory Council Present:
Chuck Gough, Ben Warren, Warren Wise.

Staff Present:
Kim Gibbens, John Nolan, Dennis Smith.

3. Approval Board Meeting Minutes:

Action Taken

Motion to approve the January 15, 2015 Board Meeting Minutes as submitted.

MSA

For: 6 / Against: 0 / Abstain: 0

4. Treasurer's Report: Steve Haselhorst, Treasurer

Action Taken

Motion to accept the Treasurer's Report for the month ending January 31, 2015 as presented.

MSA

For: 6 / Against: 0 / Abstain: 0

Action Taken

Motion to open a Money Market Account for the purpose of earning interest on our cash holdings. Two signatures will be required to draw money from this account. Ben Warren will sign on behalf of the Board.

MSA

For: 6 / Against: 0 / Abstain: 0

Action Taken



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Resolution to approve a Section 125 Premium Only Plan which will allow pre-tax deductions for employees for the plan year ending February 29, 2016.

MSA

For: 6 / Against: 0 / Abstain: 0

The Finance Committee was asked to review the bonds we hold to make a determination on how they should be held in the future as they mature.

Each Member received a copy of the 990 for review.

5. CEO's Report:

Kim Gibbens, CEO

Kim attended the meeting of the California Private Agencies for the Blind in Oakland yesterday. The members met with Joe Xavier, Dept. Head of the DOR for the State of California. The DOR is currently focused on their 20-20-20 plan, to get 20,000 disabled individuals employed by 2020 at a minimum of \$20 per hour.

During the past month Kim has made presentations to the Telephone Pioneers, Mueller College, Rancho Bernardo Lions, Silvercrest in Oceanside, and the Blind Stokers Club.

Students from the Design Institute toured the Center on Feb 4th and have begun their assignment to develop plans to join the two buildings together at the El Cajon Blvd. office. The final presentation will be April 22nd at 9 a.m. at the Design Institute.

Up-coming events include a Family Seminar in Vista on Feb 21st, Friends of the Center Luncheon and Card Party on Feb 28th, and the Amigos de Vista Lions Club Golf Tournament on May 18th.

6. Development Report:

Dennis Smith, Development

The White Cane Committee had their first meeting. This year the goal is to have 180-200 attendees with a net income of \$50,000. The committee is considering an evening event this year. Sponsors are needed.

The Development Committee also met. They are looking at speaking events and media events for the 20/20 Campaign.

Dave Roberts, County Board of Supervisors, will be taking our \$10,000 request for Technology to the Supervisors for their approval at a meeting in early March.

7. Committee Reports:

Nominating Committee: No report.

White Cane Committee: Covered in the Development Report.



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Development Committee: Covered in the Development Report.

8. Old Business:

Dennis will follow-up with Grossmont Health Center collaboration.

Kim has submitted the application for Live Well.

Len reminded the Members that each of them should be responsible to sell a table at the White Cane event.

Len has been working on Lions as well as other service groups to get them involved with the Center.

Len has established a relationship with the United Lions and they have agreed to donate 40% of the proceeds from their Charity Gala Lunar New Year event to the Center. Thank you Len!

It was suggested that we plan our special events for the calendar year a year in advance.

9. New Business:

A Strategic Planning Session for the Board will be scheduled for the near future.

10. Adjourn:

There being no further business, the meeting was adjourned at 8:14 p.m.

Respectfully submitted for the Secretary.



Vision Rehabilitation Services That Rebuild Independence

**Board of Directors
Meeting
March 19, 2015**

1. Call to Order: Rick Hackley, President
The meeting was called to order at 6:25 p.m. by President, Rick Hackley.

2. Roll Call:
Members Present:
Len Blottin, Jack Dapra, Rick Hackley, Steve Haselhorst, Rilla VanZandt, Dave Ward.

Members Excused:
Jeff Barr, Joe Carmellino.
Advisory Council Present:
Chuck Gough.

Staff Present:
Kim Gibbens, Israel Martinez, Dennis Smith.

3. Approval Board Meeting Minutes:

Action Taken

Motion to approve the February 19, 2015 Board and Advisory Council Meeting Minutes as submitted.

MSA

For: 6 / Against: 0 / Abstain: 0

4. Treasurer's Report: Steve Haselhorst, Treasurer

Action Taken

Motion to accept the Treasurer's Report for the month ending February 28, 2015 as presented.

MSA

For: 6 / Against: 0 / Abstain: 0

5. CEO's Report: Kim Gibbens, CEO

Kim introduced our new Director of Client Services, Israel Martinez. Israel briefed the Members on his background in the field of blindness.

The Vista Facility has been active this past month with a Family Seminar on Feb. 21st, a volunteer work party on the 22nd, and the Friends Card Party and Luncheon on the 28th. The Card Party grossed over \$5,000, our best yet! Kim also attended the Pride of Vista Lions Scholarship Pageant, who donated the People's Choice Award donations to the Center for the Blind in Vista.



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Kim reported on the United Lions fundraiser held at the Jasmine Seafood Restaurant on Feb. 27th. A portion of the funds will be donated to the Center for the Blind.

Cal State University at Northridge held their annual Conference on Disabilities in San Diego March 4-6th. Both the San Diego and Vista facilities took their clients on a field trip to the Exhibit Hall where the newest technology for the blind and visually impaired was on display.

The Center for the Blind was reviewed by the Title VII OIB program. We are proud to say that we received a glowing report.

Up-coming events:

March 28 the Lions will be holding their Lions Eyes Across California event at both the San Diego and Vista facilities from 9-3.

March 30th the Staff will be holding a day long In-Service to include Sexual Harassment training and writing goals and objectives for student IEP's.

April 8th the Center will host the quarterly meeting with DOR's Blind Field Services.

April 22nd at 9 a.m. will be the presentation by the Design Institute at their location featuring their plans for our buildings on El Cajon Blvd.

May 8th is the Volunteer Luncheon.

May 18th the Amigos de Vista Lions will be holding their annual Golf Tournament. The Center for the Blind is expected to provide several foursomes for this event.

6. Development Report:

Dennis Smith, Development

Dennis reported that the Center for the Blind was awarded \$10,000 through the efforts of Dave Roberts from the County of San Diego for equipment and curriculum development to teach iPads and iPhones to the blind and visually impaired.

Action Taken

Motion to authorize Kimbrally Gibbens to sign all contracts and documents on behalf of the San Diego Center for the Blind with the County of San Diego.

MSA

For: 6 / Against: 0 / Abstain: 0

Dennis reported that we are at the top of the ratings for agencies for the Blind on Charity Navigator and Better Giving. This rating is based on income, expenses, and transparency.

7. Committee Reports:

Nominating Committee: None.

Development Committee: None.



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White Cane Luncheon/Dinner: The next meeting will be Monday March 23rd at 2 p.m.

Finance Committee: None.

8. President's Report:

Rick Hackley, President

Rick proposed a half-day Board Retreat that he would host at his facility. The purpose is to look to our future to determine our role and how best to serve the community. Both Members and Advisory Council Members will be asked to participate. Certified Fundraising Specialists will be contacted to lead us through the process. After reviewing the calendar, May 16th or 30th were suggested as possible dates. As part of this, Rick would like us to consider reaching out to the blind and visually impaired youth in our community. Possibly a summer session for High School students to learn independent living skills in preparation for college or transitioning from High School into adulthood. Texas is a leading State in this area and could provide us with best practices. We also need to put our focus on Board Development and invite an Optometrist, Ophthalmologist, and other professionals onto our Board.

9. Old Business:

None.

10. New Business:

Len has invited the Lakeside/Santee Rotary Club to lunch and tour the Center for the Blind on March 26th. Len encouraged the Members to consider more than just the local Lions Clubs to get involved with supporting the Center for the Blind.

11. Adjourn:

There being no further business, the meeting was adjourned at 7:37 p.m.

Respectfully submitted for the Secretary.



Vision Rehabilitation Services That Rebuild Independence

**Board of Directors
Meeting
April 16, 2015**

1. Call to Order: Rick Hackley, President
The meeting was called to order at 6:28 p.m. by President, Rick Hackley.

2. Roll Call:
Members Present:
Len Blottin, Joe Carmellino, Jack Dapra, Rick Hackley, Steve Haselhorst, Rilla VanZandt, Dave Ward.
Member Excused:
Jeff Barr.
Advisory Council Present:
Chuck Gough.
Staff Present:
Kim Gibbens, John Nolan, Dennis Smith.

3. Approval Board Meeting Minutes:
Action Taken
Motion to approve the March 19, 2015 Board Meeting Minutes as submitted.
MSA
For: 7 / Against: 0 / Abstain: 0

4. Treasurer's Report: Steve Haselhorst, Treasurer
Action Taken
Motion to accept the Treasurer's Report for the month ending March 31, 2015 as presented.
MSA
For: 7 / Against: 0 / Abstain: 0

5. CEO's Report: Kim Gibbens, CEO
Kim has participated in the following events on behalf of the Center:
3-21 In-Service speech for CNA's and Heartland Lions Fashion Show
3-26 Santee Rotary lunch and tour of Center
3-28 Lions Eyes Across CA (held at both Vista and San Diego facilities)
3-31 Host Lions check presentation for kitchen stove replacement
4-8 DOR Quarterly Meeting
4-14 Initial meeting with Live Well San Diego



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The Staff held an In-Service which focused on program improvements and report writing. A portion of the day was spent on Sexual Harassment Training as well.

Graduation was held at both facilities the week of March 23rd and new students began the week of April 6th.

Up-coming Events:

4-22 Design Institute Presentation at 9 a.m.

5-8 Volunteer Luncheon

5-18 Amigos de Vista Golf Tournament

6. Development Report:

Dennis Smith, Development

All requirements for the \$10,000 grant from the County of San Diego have been completed. Just waiting for the check to be released. These funds will be used for technology for our clients, namely iPad training.

The White Cane Committee is still without a decision regarding an afternoon or evening event this year. Discussion ensued regarding the pros and cons of the various options.

Action Taken

Motion to continue the White Cane event as a luncheon for this year.

MSA

For: 5 / Against: 1 / Abstain: 1

7. Committee Reports:

White Cane: Previously covered under the Development Report.

Finance Committee: The Finance Committee met prior to this meeting. They are recommending moving the matured savings bond to an investment/savings opportunity which will not risk loss to the principal. John will call our various investment consultants for possible options. \$81,000 of the \$100,000 has matured and will be moved.

8. Old Business:

No report as yet on the Chinese New Year event held at the Jasmine Seafood Restaurant.

Plans are under way for a Board Retreat on Saturday May 16th from 9 a.m. until noon at Rick's restaurant, Boll Weevil. Rick has met with the facilitators and will meet again with them next week along with Kim and Dennis.

9. New Business:



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Dennis informed the Members that the Center has been named in another Trust. Joe Carmellino will look into the terms and conditions.

10. Adjourn:

There being no further business, the meeting was adjourned at 7:55 p.m.

Respectfully submitted for the Secretary.



Vision Rehabilitation Services That Rebuild Independence

Board of Directors
And
Advisory Council Meeting
May 21, 2015

1. Call to Order: Jack Dapra, Vice President
The meeting was called to order at 6:25 p.m. by Vice President, Jack Dapra.

2. Roll Call:
Members Present:
Len Blottin, Joe Carmellino, Jack Dapra, Steve Haselhorst, Rill VanZandt, Dave Ward.

Members Excused:
Jeff Barr, Rick Hackley.
Advisory Council Present:
Chuck Gough, Roger McClain, Ben Warren, Warren Wise.

Staff Present:
Kim Gibbens, John Nolan, Dennis Smith.

3. Approval Board Meeting Minutes:

Action Taken
Motion to approve the April 16, 2015 Board Meeting Minutes as submitted.
MSA
For: 6 / Against: 0 / Abstain: 0

4. Treasurer's Report: Steve Haselhorst, Treasurer

Action Taken
Motion to accept the Treasurer's Report for the month ending April 30, 2015 as presented.
MSA
For: 6 / Against: 0 / Abstain: 0

John reported on his contacts with DLK and Payden & Rygel regarding our matured savings bonds. Payden & Rygel recommended an ultra-short term bond fund that earns .7% with maturity averaging 30 days. DLK suggested two plans one earning 1.58% with a 3 year maturity and another at 1.6% with a 1.5 year maturity. Steve and John recommend the ultra-short term at .7% with Payden & Rygel.

Action Taken
Motion to move the \$80,000 in matured savings bonds to the ultra-short term fund with Payden & Rygel.
MSA



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For: 6 / Against: 0 / Abstain: 0

John handed out a draft of the proposed budget for 2016. The Finance Committee will meet prior to next month's meeting to review the document in preparation for approval at the June meeting.

5. CEO's Report:

Kim Gibbens, CEO

The Center has been busy over the past month, touring a group from China who were interested in our service delivery model, the Volunteer Luncheon, the North County Lions Fashion Show to benefit the Center, the United Lions check presentation of \$4,100 from the Gala Dinner at Jasmine Seafood Restaurant, Amigos de Vista Lions Golf Tournament, speech to the Champagne Lions, etc.

The North Coast Church provided a Weekend of Service to the Vista facility with a fresh coat of exterior paint, re-striping the parking lot, re-screening all 28 windows, repairing dry rot, landscaping, and more. Many thanks to the over 50 volunteers who made that happen.

6. Development Report:

Dennis Smith, Development

Dennis reviewed with the Members all of the plans by the students from the Design Institute for the joining together of the buildings at 5922 and 5930. We were all impressed with their visions to improve our facility.

Dennis also reviewed the bullet points from last Saturday's Board Retreat for those that were unable to attend. A full and final report from Donna Johnson will be presented at next month's meeting.

7. Committee Reports:

White Cane Committee:

The Committee has met and has made the decision to move the event to the Crowne Plaza on Saturday, October 17, 2015. The goals are to have 200+ attendees and raise a minimum of \$50,000. Ticket price will be \$60. We will need Silent Auction items and gift cards for the Rose auction. The three opportunity drawing items will be an iWatch, \$100 Cohen Restaurant gift card, and an overnight stay at the Crowne Plaza. Jack handed out a major attractions resource list for possible auction items, please let us know if you have any connections at any of these businesses. Len presented the idea of a program book to sell adds and thank donors to also raise funds.

8. Old Business:

Joe spoke with the attorney for the Antonicelli estate. We are actually named in two trusts. They are charitable remainder unitrusts for which there is a twelve year



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window or his widow passes, whichever comes first. Bernard Paul was Mr. Antonicelli's advisor. The widow has control over the distribution, so nothing is certain at this point in time.

We have received distribution from the County in the amount of \$10,000 to purchase iPads for training our students.

9. New Business:

None.

10. Adjourn:

There being no further business, the meeting was adjourned at 8:25 p.m.

Respectfully submitted for the Secretary.



Vision Rehabilitation Services That Rebuild Independence

Board of Directors Meeting
June 18, 2015

1. Call for Order: Jack Dapra, Vice President
The meeting was called to order at 6:30 p.m. by Vice President, Jack Dapra.

2. Roll Call:
Members Present:
Len Blottin, Joe Carmellino, Jack Dapra, Steve Haselhorst, Dave Ward.
Members Excused:
Jeff Barr, Rick Hackley, Rilla VanZandt.
Advisory Council Present:
Chuck Gough, Bob Groff, Ben Warren.
Staff Present:
Kim Gibbens, John Nolan, Dennis Smith.

3. Approval Board Meeting Minutes:
Action Taken
Motion to approve the May 21, 2015 Board Meeting Minutes as submitted.
MSA
For: 5 / Against: 0 / Abstain: 0

4. Treasurer's Report: Steve Haselhorst, Treasurer
Action Taken
Motion to accept the Treasurer's Report for the month ending May 31, 2015 as presented.
MSA
For: 5 / Against: 0 / Abstain: 0

Action Taken
Motion to accept the Preliminary Budget for Fiscal Year 2016 as submitted and recommended by the Finance Committee.
MSA
For: 5 / Against: 0 / Abstain: 0
The Board will review the budget in January 2016 when more information is available following the ruling to be made by the Dept.'s of Labor and Education regarding the removal of the classification Homemaker, which could significantly impact our income.

5. CEO's Report: Kim Gibbens, CEO



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Kim, Len and his wife, Bucky, attended the fundraising event at Jasmine Seafood Restaurant on May 22nd on behalf of the Center.

Family Seminars have been held at both locations with very good attendance. Vista's event was May 30th and San Diego held theirs on June 13th.

Kim discussed the impact of the possible ruling by the Dept.'s of Labor and Education to no longer provide the classification of Homemaker. Kim thanked all of the Members for their support in the letter writing campaign. We are hoping for a positive outcome to retain this category. In the meantime, it appears that DOR is already moving forward as if this proposed rule-making is already a fact. Steps are being taken to address this issue as well.

Kim informed the Members that our San Diego United Way based health insurance group is disbanding and we will be joining a statewide group for health insurance through CalNonProfits. We were told to expect better rates, but we are uncertain as to who our future health care providers will be.

6. Development Report: Dennis Smith, Development
Dennis told the Members that the Save The Date cards for the White Cane Luncheon are close to going out in the mail. Opportunity drawing tickets are in production for three prizes: An Apple Watch, \$100 gift card to Cohen Restaurants, and a night's stay at the Crowne Plaza. Invitations are due to go out in late August.

Sponsorship is need for this event. Please approach anyone you feel might be a major sponsor or a table sponsor for \$100. The committee needs your assistance to make this event a big success.

The Bike ride is coming up soon on the weekend of July 11th and 12th.

The Car Show is the following weekend on Sunday July 19th.

Dennis handed out the notes from the Board Retreat on May 16, 2015 compiled by Donna Johnson.

7. Committee Reports:
Building Renovation:

Steve and Ben handed out their review of the proposed building renovation plans done by the Design Institute Students. The Members thanked them for this.

Nominating Committee:



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An application for the Advisory Council from Justin Stewart has been received. Len made this invitation. The nominating committee will make contact and invite Justin in for a tour and orientation to the Center.

8. Old Business:

John is in the process of moving the \$80,000 in bonds to a new investment account. This is proving to be more difficult than it sounds, as many banks are hesitant to cash bonds at this time.

9. New Business:

None.

10. Adjourn:

There being no further business, the meeting was adjourned at 7:50 p.m.

Respectfully submitted for the Secretary.



Vision Rehabilitation Services That Rebuild Independence

Board of Directors
Meeting
July 16, 2015

1. Call to Order: Rick Hackley, President
The meeting was called to order at 6:30 p.m. by President, Rick Hackley.

2. Roll Call:
Members Present:
Len Blottin, Jack Dapra, Steve Haselhorst, Rick Hackley, Rilla VanZandt, Dave Ward.

Members Excused:
Jeff Barr, Joe Carmellino.

Staff Present:
Kim Gibbens, Dennis Smith.

3. Approval Board Meeting Minutes:

Action Taken

Motion to approve the June 18, 2015 Board Meeting Minutes as submitted.

MSA

For: 6 / Against: 0 / Abstain: 0

4. Treasurer's Report: Steve Haselhorst, Treasurer

Action Taken

Motion to accept the Treasurer's Report for the month ending June 30, 2015 as presented.

MSA

For: 6 / Against: 0 / Abstain: 0

5. President's Report: Rick Hackley, President

Rick suggested that we partner with the Lions Clubs on White Cane Day and raise money on the street similar to what is currently done to raise money for Ronald McDonald House. We should also request a formal declaration from our local officials for White Cane Day on October 15th.

6. CEO's Report: Kim Gibbens, CEO

Kim brought the Members up-to-date on what has happened with the WIOA proposed rulemaking. Thank you to everyone who wrote letters, the final ruling is



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not due out until at least next Spring. In the meantime, we have been successful in keeping things status quo with the local DOR until the actual rule/law has been issued. This was thoroughly hashed out and discussed at our recent quarterly meeting with the local Blind Field Services that included state-wide and regional supervisors of BFS.

We celebrated Kathy Schoep's last day before retiring from the Vista Center as the Computer Instructor on June 30th with a luncheon. She will be missed.

The past few weeks have been very busy with the Cycling for Sight event. Everything ran smoothly and all riders returned home safely. Expected gross income is around \$30,000.

The Center will be participating in Beta testing of Aira, a visual interpreter system based on the google glass. We will be hosting the testing the first two weeks in September.

7. Development Report:

Dennis Smith, Development

The Car Show is this weekend on Sunday. All Members are welcome to attend. We have been told that it is a sell-out once again this year.

Dennis reviewed the action taken by Barry Dill on a local, state and national level regarding the WIOA proposed rulemaking.

The list of possible businesses to request items for the White Cane Silent Auction was reviewed. Len has contacted many of the businesses, and Dennis will create a drop box that all Members can access to make sure that we do not duplicate requests. Please check the box before making a request, and when you do make a request, please record that in the drop box as well. Jack requested SASE to include when making your request. Kim will have them at the next meeting. Our goal for White Cane this year is \$50,000.

Dennis reported that we are soon to receive two new buses from Caltrans. Rick suggested that we might fit the buses with insertable signs that can be used to advertise White Cane and other events or news regarding the Center.

In inquiry was made if it would be possible to have poster size signs made to put up in the windows of businesses that support services for the blind or to advertise White Cane.

8. Committee Reports:



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Finance Committee: The bonds need to be mailed to Minnesota. Local banks will not cash them. John is in the process of mailing them.

Nominating Committee: Len has invited a banker to join the Advisory Council. The Nominating Committee will schedule a one-on-one visit with him and provide a tour of the Center and an orientation. We are still looking for another attorney.

9. Old Business:

An inquiry was made regarding the status of proposed connection with Shiley Eye Institute. This connection has yet to be made.

Dave inquired about the status of our capital campaign. This committee needs to become active.

10. New Business:

It was requested that our PR persons come to a Board meeting in the near future.

The Members would also like to be more informed about the programs of the Center. Perhaps members of the Staff could periodically make a presentation at the Board meetings.

11. Adjourn:

There being no further business, the meeting was adjourned at 8:15 p.m.

Respectfully submitted for the Secretary.



Vision Rehabilitation Services That Rebuild Independence

Board of Directors
And
Advisory Council Meeting
August 20, 2015

1. Call to Order: Jack Dapra, Vice President
The meeting was called to order at 6:35 p.m. by Vice President, Jack Dapra.

2. Roll Call:
Members Present:
Len Blottin, Jack Dapra, Steve Haselhorst, Rilla VanZandt, Dave Ward.
Members Excused:
Jeff Barr, Joe Carmellino, Rick Hackley.
Advisory Council Present:
Chuck Gough, Bob Groff, Roger McClain, Ben Warren, Warren Wise.
Staff Present:
Kim Gibbens, John Nolan, Dennis Smith.

3. Approval Board Meeting Minutes:
Action Taken
Motion to approve the July 16, 2015 Board Meeting Minutes with the addition under the Development Report: Add additional signage to the front of the 5930 building to advertise the Technology Store on El Cajon Blvd. MSA as corrected
For: 5 / Against: 0 / Abstain: 0

4. Treasurer's Report: Steve Haselhorst, Treasurer
Action Taken
Motion to accept the Treasurer's Report for the month ending July 31, 2015 as presented.
MSA
For: 5 / Against: 0 / Abstain: 0

5. CEO's Report: Kim Gibbens, CEO
Kim shared with the Members that the Center received a \$200,000 gift from the Estate of Anastasia Weil designated for Vista and some of the history of this gift. The Car Show was another success, despite the afternoon rainstorm.



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We are currently conducting interviews to replace the computer instructor in Vista, and supplement teaching at the San Diego facility as well.

We have been working on closing out the Cycling for Sight event. At this time we are looking at a profit of \$26,500.

6. Development Report: Dennis Smith, Development
Our White Cane Luncheon is fast approaching. Dennis has opportunity drawing tickets available this evening for everyone to take with them for sale. Len and Jack have taken the lead on procuring silent auction items, but we need help from the rest of the Members. Please solicit items for the auction and the rose sale. Dennis then reviewed the two students who will be our speakers at the event.

7. Old Business:
None.

8. New Business:
Len has recruited 14 out of the 18 Lions Past District Governors to sell opportunity drawing tickets and promote the Center to all the area Lions Clubs.

9. Adjourn:
There being no further business, the meeting was adjourned at 7:15 p.m.

Respectfully submitted for the Secretary.



Vision Rehabilitation Services That Rebuild Independence

**Board of Directors
Meeting
October 15, 2015**

1. Call to Order: Jack Dapra, Vice President
The meeting was called to order at 6:38 p.m. by Vice President, Jack Dapra.
After which, President Rick Hackley arrived.

2. Roll Call:
Members Present:
Len Blottin, Jack Dapra, Rick Hackley, Steve Haselhorst, Rilla Van Zandt, Dave Ward.
Members Excused:
Jeff Barr, Joe Carmellino.
Advisory Council Present:
Chuck Gough, Ben Warren.
Staff Present:
Kim Gibbens, John Nolan, Dennis Smith.

3. Approval Board Meeting Minutes:
Action Taken
Motion to approve the August 20, 2015 Board Meeting Minutes as submitted.
MSA
For: 6 / Against: 0 / Abstain: 0

No Minutes were recorded for the September 17, 2015 Meeting due to a lack of quorum.

4. Treasurer's Report: Steve Haselhorst, Treasurer
Action Taken
Motion to accept the Treasurer's Report for the month ending August 31, 2015 as presented.
MSA
For: 6 / Against: 0 / Abstain: 0

Action Taken
Motion to accept the Treasurer's Report for the month ending September 30, 2015 as presented.



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MSA

For: 6 / Against: 0 / Abstain: 0

5. CEO's Report:

Kim Gibbens, CEO

The Center for the Blind has participated in the following activities over the last month:

Conference for Hotel Security and use of assistance dogs; hosted the Heartland Lions White Cane Brunch; Family Seminar for family and significant others to learn more about vision loss and the Center; final S.D. United Lions fundraiser at Jasmine Seafood Restaurant; Graduation of classes in both San Diego and Vista locations; Orientation of new students in both San Diego and Vista locations; and an In-Service for the San Diego Staff.

Kim made presentations to Kaiser Home Health Care, Palomar College Nursing Students, Lions, and the San Marcos Kiwanis.

Kim also met with the Head of the California State Dept. of Rehabilitation, Joe Xavier, along with Peter Dawson, head of Blind Field Services for the State.

We have hired a new computer instructor to replace Kathy Schoep in Vista and provide support at the San Diego location as well.

We are sad to report that our Low Vision Specialist, Kelly Malky, will be leaving us to move to Arizona for family reasons. A search for a new Low Vision Therapist will begin, with Israel Martinez filling in in the meantime.

Kim reminded the Members that the Annual Thanksgiving Luncheon will be held on Wednesday, Nov. 18th. All Members are invited to attend.

6. Development Report:

Dennis Smith, Development

Our Annual White Cane Luncheon is in two days. Our numbers so far are just slightly under last year's count of 175. Pre-event sales of opportunity drawing tickets are at \$4,600 and donations so far of \$19,000. We have 48 silent auction items, up both in number and value over last year. We are also increasing the number in the rose auction from 48 last year to 72 this year. New this year are three live auction items, and a wine auction.

Len commented that he would like to set the date for next year so we can calendar it, begin planning for next year, thank everyone for this year's support, and grow our committee. Our goal should be to raise one month's overhead.

7. Committee Reports:



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None.

8. Old Business:

None.

9. New Business:

Rick asked for volunteers for the Nominating Committee. Dave volunteered as the Chairman, with Rick's assistance. A quick poll of the Members present was made and the following slate was proposed:

President: Jack Dapra
Vice President Dave Ward
Secretary/Treasurer Steve Haselhorst

Kim is interviewing a prospective Member, Justin Stewart from Opus Bank, next week. Dave and Rick asked to attend as well. Blessie Trott has also expressed an interest to serve and Kim and the committee will meet with her after the White Cane Luncheon.

Rick would like us to increase our number to ten Members.

10. Adjourn:

There being no further business, the meeting was adjourned at 7:57 p.m.

Respectfully submitted for the Secretary.



Vision Rehabilitation Services That Rebuild Independence

**Annual Meeting
Board of Directors
And Advisory Council
December 3, 2015**

1. Call to Order: Jack Dapra, Vice President
The meeting was called to order at 6:35 by Vice President, Jack Dapra.
2. Roll Call:
Present:
Len Blottin, Joe Carmellino, Jack Dapra, Steve Haselhorst, Rilla VanZandt.
Members Excused:
Jeff Barr, Rick Hackley, Dave Ward.
Advisory Council Present:
Chuck Gough, Roger McClain, George Saadeh, Ben Warren, Warren Wise.
Staff Present:
Kim Gibbens, John Nolan, Dennis Smith.
Guest:
Gregory Villard, CPA.
3. Approval Board Meeting Minutes:
Action Taken
Motion to approve the October 15, 2015 Board Meeting Minutes as submitted.
MSA
For: 5 / Against: 0 / Abstain: 0
4. Treasurer's Report: Steve Haselhorst, Treasurer
Gregory Villard, CPA, presented a Preliminary Draft of the Audited Financial Statements for the Years Ended June 30, 2015 and 2014. The Finance Committee had previously reviewed the report with Mr. Villard and recommended a vote of approval. Greg informed the Members that this was a clean audit and pointed out the benefit of the sale of the La Jolla property in giving the Center a profit this year. After a few questions the following motion was made:
Action Taken
Motion to approve the Preliminary Draft of the Financial Statements for the Years Ended June 30, 2015 and 2014.
MSA
For: 5 / Against: 0 / Abstain: 0
Mr. Villard was then given the task of preparing the 990 as soon as possible.
Action Taken
Motion to accept the Treasurer's Report for the month ending October 31, 2015 as presented.
MSA
For: 5 / Against: 0 / Abstain: 0



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Action Taken

Motion to accept the Treasurer's Report for the month ending November 30, 2015 as presented.

MSA

For: 5 / Against: 0 / Abstain: 0

5. CEO's Report: Kim Gibbens, CEO
Kim thanked the Members for their support this past year and said she looked forward to the next year.
6. Development Report: Dennis Smith, Development
Dennis reviewed the financials from this year's White Cane Luncheon and compared them to the previous seven years. This year was definitely a success. Next year's luncheon will be held on Saturday, October 15, 2016 at the same location. The White Cane Committee will begin meeting just after the new year to begin planning. Len spoke on the need for help from the Members to improve this event. We need new ideas and Members to make this bigger.
7. Election of Directors:

Action Taken

The following Directors were nominated to serve in 2016:

Len Blottin, Joe Carmellino, Jack Dapra, Chuck Gough, Rick Hackley, Steve Haselhorst, Justin Stewart, Blessie Trott, Rilla VanZandt, Dave Ward.

MSA

For: 5 / Against: 0 / Abstain: 0

Election of Officers:

The following slate of Officers were nominated to serve in 2016:

Jack Dapra	President
Dave Ward	Vice President
Rick Hackley	Interim Vice President/Past President
Steve Haselhorst	Secretary/ Treasurer

MSA

For: 5 / Against: 0 / Abstain: 0

George suggested that we put together a guide on what is to be expected of a Member of the Board.

8. New Business:

Action Taken

An amount not to exceed \$100,000 will be allotted for salary adjustments and bonus money for the Staff. Monies will be awarded on the basis of merit and in consideration of the minimum wage increase.

MSA

For: 5 / Against: 0 / Abstain: 0

9. Adjourn:

There being no further business, the meeting was adjourned at 8 p.m.



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Respectfully submitted for the Secretary.